

# T H E L I S T

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## ACE PRIVATE COMPANIES

RANKED BY 2017 REVENUE (LIST CONTINUED ON PAGE 25)

	Business name / 2017 Rank Website	Address Phone	2017 revenue	# of Arizona employees	# of employees, companywide	Type of business	Top local executives	Year founded locally
1	<b>StandardAero</b> ① standardaero.com	6710 N. Scottsdale Rd., #250 Scottsdale, AZ 85253 480-377-3100	\$2.16 billion	150	6,000	Aviation services, maintenance, repair and overhaul	Russell Ford	1911
2	<b>Chapman Automotive Group</b> ② chapmanchoice.com	7455 W. Orchard Ln. Chandler, AZ 85226 480-970-0740	\$1.59 billion	1,715	2,061	Automotive sales and service	Ted Chapman; John Chapman	1966
3	<b>Avella Specialty Pharmacy</b> ③ avella.com	1606 W. Whispering Wind Dr., 2nd Fl. Phoenix, AZ 85085 877-546-5779	\$1.35 billion	200	800	Specialty pharmacy	Rebecca Shanahan	1996
4	<b>Sundt Construction Inc.</b> * sundt.com	2620 S. 55th St. Tempe, AZ 85282 480-293-3000	\$1.13 billion	374	561	General contractor	Mike Hoover	1890
5	<b>Isagenix International</b> ④ isagenix.com	155 E. Rivulon Blvd. Gilbert, AZ 85297 480-636-5700	\$958 million	749	981	Health and wellness products	Travis Ogden	2002
6	<b>GlobalTranz Enterprises Inc.</b> ⑨ globaltranz.com	7350 N. Dobson Rd., #130 Phoenix, AZ 85256 866-275-1407	\$758.21 million	500	900	Transportation and logistics	Robert Farrell	2003
7	<b>Russell Sigler Inc.</b> ⑧ siglers.com	9702 W. Tonto St. Tolleson, AZ 85353 623-388-5100	\$684.17 million	244	684	HVAC equipment, parts and supplies distributor	Jack Sigler	1950
8	<b>Hensley Beverage Co.</b> ⑩ hensley.com	4201 N. 45th Ave. Phoenix, AZ 85031 602-264-1635	\$600 million	1,100	1,100	Statewide beverage distributor	Robert Delgado	1955
9	<b>OnTrac</b> ⑫ ontrac.com	2501 S. Price Rd., #201 Chandler, AZ 85286 800-334-5000	\$572.86 million	500	3,173	Package delivery service	Rob Humphrey	1998
10	<b>Plexus Worldwide</b> ⑪ plexusworldwide.com	9145 E. Pima Center Pkwy. Scottsdale, AZ 85258 480-998-3490	\$562 million	401	407	Health and wellness products	Tarl Robinson	2008
11	<b>CopperPoint Insurance Cos.</b> ⑬ copperpoint.com	3030 N. 3rd St. Phoenix, AZ 85012 602-631-2801	\$407.75 million	325	325	Worker's compensation and commercial insurance provider	Marc Schmittlein	1925
12	<b>GHA Technologies</b> * gha-associates.com	8998 E. Raintree Dr. Scottsdale, AZ 85260 480-951-6865	\$363.84 million	37	142	Computer reseller and systems integrator	George Hertzberg	1990
13	<b>The CORE Institute</b> ⑮ thecoreinstitute.com	18444 N. 25th Ave., #320 Phoenix, AZ 85023 866-974-2673	\$275 million	700	820	Health care	David Jacofsky	2005
14	<b>Snell &amp; Wilmer</b> * swlaw.com	400 E. Van Buren St., #1900 Phoenix, AZ 85004 602-382-6000	\$260 million	434	NA	Law firm	Matthew Feeney	1938
15	<b>HomeSmart</b> ⑬ homesmart.com	8388 E. Hartford Dr., #100 Scottsdale, AZ 85255 800-865-9025	\$224.41 million	119	137	Residential real estate brokerage	Matt Widdows	2000
16	<b>MT Builders Cos.</b> ⑳ mtbuilders.com	8434 N. 90th St., #150 Scottsdale, AZ 85258 480-443-3376	\$185.77 million	70	70	General contractor	Michael Tarver	1995
17	<b>FNF Construction Inc.</b> ⑮ fnfinc.com	115 S. 48th St. Tempe, AZ 85281 480-784-2910	\$176.57 million	260	450	Heavy civil contractor	Matthew Gully	1984
18	<b>Total Transit Inc.</b> ⑰ totaltransit.com	4600 W. Camelback Rd. Glendale, AZ 85301 602-200-5500	\$167.19 million	350	700	Taxi and non-emergency transportation	Michael Pinckard	1984
19	<b>Sunland Asphalt</b> ⑯ sunlandasphalt.com	3002 S. Priest Dr. Tempe, AZ 85282 602-323-2800	\$160.6 million	NA	NA	Commercial asphalt construction and maintenance	Doug DeClusin	1979
20	<b>EXOS</b> * teamexos.com	2629 E. Rose Garden Ln. Phoenix, AZ 85050 602-703-2975	\$159.28 million	200	3,500	Health, wellness and fitness consultants	Dan Burns	2006
21	<b>Mach 1 Global Services Inc.</b> ㉑ mach1global.com	1530 W. Broadway Rd. Tempe, AZ 85282 480-921-3900	\$135.37 million	73	286	Logistics and freight forwarding	Jamie Fletcher	1988
22	<b>Chas Roberts A/C &amp; Plumbing Inc.</b> ⑲ chasroberts.com	9828 N. 19th Ave. Phoenix, AZ 85021 602-386-2732	\$124.79 million	725	730	Residential air conditioning and plumbing	Sissie Roberts- Shank	1942
23	<b>Cutter Aviation</b> ㉓ cutteraviation.com	2802 E. Old Tower Rd. Phoenix, AZ 85034 602-267-4075	\$123.44 million	123	219	Aviation sales and services provider	Will Cutter	1928
24	<b>TurbineAero Inc.</b> ㉔ turbineaero.com	50 S. 56th St. Chandler, AZ 85226 480-824-2700	\$108.6 million	270	300	Aerospace component maintenance, repair and overhaul	Rob Higby	1977
25	<b>Caliber - The Wealth Development Co.</b> ⑳ caliberco.com	16074 N. 78th St., #B-104 Scottsdale, AZ 85260 480-295-7600	\$93.9 million	700	700	Real estate wealth development	Chris Loeffler	2009

NOTES: NA - not applicable, not available or not approved \* - not listed in 2017

### ► CLOSER LOOK

# \$14.3B

Total 2017 revenue for the  
46 private companies on  
this list

# 1,691

Total number of years in  
business for the 46 private  
companies on this list

### RANKED BY YEARS IN BUSINESS

Sundt Construction Inc.	128
StandardAero	107
CopperPoint Insurance Cos.	93
Cutter Aviation	90
Snell & Wilmer	80

### ABOUT THE LIST

Information for this list was  
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